



Caring for Your Coast

Gary Jones
Director


Kerry Silverstrom
Chief Deputy

John Kelly
Deputy Director

Brock Ladewig
Deputy Director

June 26, 2017

TO: Honorable Board of Supervisors

FROM: Gary Jones, Director 

SUBJECT: **ADDITIONAL UNBUDGETED FISCAL YEAR 2016-17 MARINA
REVENUE RESULTING FROM LEASEHOLD EXTENSIONS**

Pursuant to the June 18, 2013 Board order requiring the Department of Beaches and Harbors to report additional annual Marina revenue resulting from Marina leasehold extensions, please find attached a spreadsheet identifying an additional approximate \$2.2 million in excess Marina revenue that has been received. This total amount breaks down as follows:

Participation Fee* (net automatic transfer to the Marina ACO Fund)	\$1,978,545
Extension Fee	\$20,000
Option Fee	<u>\$160,000</u>
TOTAL	\$2,158,545

*Participation fees arise from leasehold transfers or loan proceeds.

The Chief Executive Office and the Board's Executive Office are, in turn, to include consideration of this report as a standing item in each year's budget deliberations in order to allow the Board of Supervisors to exercise its judgment in allocating this additional annual revenue as it deems appropriate. The Department of Beaches and Harbors is anticipating an overall \$18.4 million surplus for Fiscal Year 2016-17 and will be requesting back \$6.1 million in Supplemental Changes to the Fiscal Year 2017-18 Budget.

GJ:ks

Attachment (1)

c: Chief Executive Officer
Executive Office

DEPARTMENT OF BEACHES AND HARBORS**Additional Marina Revenue resulting from Marina Leasehold extensions****FY 2016-17****As of June 2017**

	FY 2016-17 Adjusted Budget	Y-T-D Total Collected	Allocations to the Marina ACO Fund	Net Additional Revenue Received
I. Participation Fee				
1. Parcels 10R and 14		\$350,000	\$350,000	\$0
2. Parcel 76		\$4,957,090	\$2,978,545	\$1,978,545
Total Participation Fee	\$0	\$5,307,090	\$3,328,545	\$1,978,545
II. Leasehold Extension Fee				
1. Parcel 42		\$20,000		\$20,000
Total Leasehold Extension Fee	\$0	\$20,000	\$0	\$20,000
III. Leasehold Option Fee				
1. Parcels 10R and 14		\$30,000		\$30,000
2. Parcels 10R and 14		\$30,000		\$30,000
3. Parcel 44		\$100,000		\$100,000
Total Leasehold Option Fee	\$0	\$160,000	\$0	\$160,000
Grand Total	\$0	\$5,487,090	\$3,328,545	\$2,158,545